

YOUTHFUL ENERGY

STORY **GINA MAKKAR**
PHOTOGRAPHY **KELLY HORKOFF**



This season's people are noteworthy young professionals who have their fingers on the pulse of their industry.

LESLEA MCKIE

Tim Lotimer and Associates/Clean Wells

Tell us about your services: We provide residential well inspection, cleaning, repair and maintenance.

How does your work impact homeowners? Our goal is to provide homeowners with confidence that they will always have plenty of water and that the water is safe to drink.

What do you love about your job? I love having the chance to work with and learn from my dad! And to help people who have lost confidence in their well get their drinking water supply back, and better than ever.



VINCE FRACASSI

Coldwell Banker Pinnacle Real Estate

What services do you offer your clients? My goal is to make my client experience as streamlined as possible, a one-stop shop. I've built a great team of local professionals covering everything from photography and staging to mortgages, legal aid and even property management.

How is the market this year? It's an exciting time to live here, the city is growing and Hamilton is a hot market. The strong seller's market will continue well into 2015. Investment properties, condominiums and luxury home sales will be popular markets this year.

Advice for buying and selling? Hire a professional. For buyers, the market is very competitive and hiring a realtor will give you an edge to be successful. For sellers, listen and take advice. A true professional will always have your best interests at heart.

VINCENT VALERI

Crystal Wealth

Tell us what you do? We help people achieve their goals through a structured investment strategy. We help financial advisors break free of the chains their dealers place on them by partnering with us to grow and develop their practice.

Why work with an investment advisor? For the same reason you wouldn't try to replace the engine in your car yourself or perform brain surgery. Investing isn't a game. You can't do it by reading the paper or watching CNBC.

Advice: Find a professional money manager you trust and let them do their job. Don't listen to media noise or believe that the lowest cost alternative is the best. Investment advisors are not created equal. A good one will think outside of the box.

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KURTIS HORN

Archie Horn & Son Ltd.

What are your services? We are a one-stop solution for all your plumbing, heating and air conditioning needs, from maintenance to repair to installation and service.

What's new and hot? Wi-fi thermostats, motion and touch faucets, Comfort Right Height toilets with slow close seats and Bluetooth shower heads are popular. A smart battery-backup sump-pump system sends a text or email if a problem is detected. Camera and video can locate problems with drains. Hydro Jetting is ideal for clearing grease, sand and ice from main drains.



TARA CRUGNALE

Dolce Kimera

What do you carry in the store? We carry a wide selection of home décor, including lanterns, pictures, clocks, trunks and other special items. Some of my favourites include our bath products out of England, our pashminas and jewelry, and antiques I find along the way.

What's new for spring? Turquoise and green are back again in a big way, as are corals and yellows. Anything to brighten up your space! This spring will bring everything nautical to the forefront – glass vessels, rope vases and cool blues will make you feel like you are at the seaside.

How can clients add distinction to their space? Seasons change and so too should your décor. Pillows, throws and accessories can freshen up your space without major change. Use a larger piece to anchor the room and give you inspiration for the rest. **OH**



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