



SERVICE WITH A *Splash*

BY MARY HATT
PHOTOGRAPHY BY JACKIE NOBLE



THE STYLE: The words "Enjoy, Indulge, Relax," scripted boldly on white showroom walls, define what Brouwer's is about. It is a people place as well, with staff adding value to service by making home visits to help customers select and customize bath and kitchen fixtures. The Brouwer's team encourages people to think realistically about what they choose. Who needs a beautiful faucet only to find out a replacement cartridge can't be found? "That's why we sell products that we know for sure the manufacturer will stand behind," says showroom consultant Brenda Kearney. Over four decades of experience guarantee expert installation as well. "Our honest approach has paid off," Zubot explains. "The referral part of our business has enabled us to grow."

TRENDING: Serene and minimal lines continue and free-standing tubs and floor-faucet systems remain popular. Many people are opting for easy-clean, solid panel marble shower walls instead of grouted tile. Accessories such as heated floors, power jets, steam showers, touch faucets and digital key pads (set to preferred functions) offer upscale luxury.

FUN FACT: When Paul checks into a hotel room his first stop is the bathroom where he inspects the toilet tank, usually adjusting the mechanics to his satisfaction.

GET THERE: 833 Central Ave., London 519.672.1631, www.brouwerplumbing.com OH



Paul Zubot, Owner

THE PLACE: Though **Brouwer Plumbing & Heating** has claimed a prominent place in London's home and design community for 43 years, there have been big changes lately. Owner Paul Zubot and his wife Carla took on a massive renovation in 2010 that transformed a cluttered space into a stylish and bright 3,000 sq. ft. showroom. Customers now make their way comfortably through pleasing vignettes, taking in Brouwer's wide selection of plumbing fixtures, faucets and accessories. Their selection is well organized against clean and simple backdrops, while a large, working shower area demonstrates body sprays and shower heads. Specialty items are also available, such as a jetted laundry tub with washboard sides for hand washing delicates. Proudly displayed at the front desk are Brouwer's London Home Builders' Association awards: Best Sub-trade of the Year, Best Showroom or Design Centre and Best Promotional Advertisement.

